CWG HOME IMPROVEMENTS

BEFORE YOU SIGN ANYTHING

How to Compare Window and Door Quotes

Three quotes for the same windows can be thousands apart, and the cheapest isn't always the cheapest once you see what's left out. Ask every company these questions and tick the boxes. Whatever doesn't get a straight answer is worth asking again.

	ASK	QUOTE 1	QUOTE 2	QUOTE 3
The frame	What frame system is it? (e.g. Kömmerling 70mm)	☐	☐	☐
Warmth	What's the whole-window U-value? “A rated” on its own doesn't tell you.	☐	☐	☐
Glass	Low-E coating, argon gas and a warm-edge spacer: are all three included?	☐	☐	☐
Fitting	Is removing the old windows, fitting, sealing and making good inside and out included?	☐	☐	☐
Certificate	Is the Building Regulations certificate included, and through which scheme?	☐	☐	☐
VAT	Is VAT included in the price you've been given?	☐	☐	☐
Locks	What locks and cylinder? (e.g. Ultion 3-star, PAS 24)	☐	☐	☐
Regulations	Trickle vents, fire-escape hinges upstairs and safety glass where needed?	☐	☐	☐
Survey	Have lintels and bay support been checked? What happens if something's found?	☐	☐	☐
Guarantee	How long on frames, glass and fitting, and who do you call?	☐	☐	☐
Who fits it	Their own team, or subcontractors?	☐	☐	☐
Paying	How much deposit, and when is the rest due?	☐	☐	☐
Discount	A discount for signing today? Ask why the price was higher yesterday.	☐	☐	☐
Lead time	When will it be made, and when will it be fitted?	☐	☐	☐

One more thing

A good quote should make sense on its own, without anyone in the room to explain it. If it doesn't, ask for it in writing.